

**TOWN OF AMHERST INDUSTRIAL DEVELOPMENT AGENCY**  
**Minutes of the Executive Committee Meeting**  
**June 1, 2018 – 8:30 AM**  
**Agency Office, 4287 Main Street**

Executive Committee: Michele F. Marconi  
Steven D. Sanders  
David S. Mingoia, Executive Director

Guests: William W. Tuyn  
Honorable Timothy Drury  
E. Marshall Wood, Jr.  
Kevin J. Zanner, Hurwitz & Fine  
Jacqueline G. Berger, Town Board Liaison

Ms. Marconi opened the meeting at 8:30 AM and requested a motion to approve the minutes of the May Executive Committee Meeting. Mr. Sanders made the motion and it carried unanimously.

Mr. Mingoia provided a brief overview of Uniland's proposal for a Hotel at the Northtown Center. Ms. Marconi suggested that the application materials provided by Uniland was incomplete and asked if we were provided a market study or back up material validating the Town of Amherst Recreation Department's statistics that 2/3 of tournament attendees are from outside of the area. Mr. Sanders indicated that the application contained useful information noting USA Hockey's commitment and saving of transportation costs. Mr. Tuyn noted that the USA Hockey letter is not a contractual commitment and indicated that the Town should decide if it wants to provide recreational for residents or turn facilities into profit centers. Mr. Zanner indicated that the court ruling in favor of the AIDA over Iskalo stated that Iskalo did not provide sufficient evidence to make the statutory requirement that the project was likely to attract a significant number of visitors from outside the economic development region.

After further discussion, Mr. Sanders made a motion that staff would request additional documentation from Uniland attempting to answer questions posed by Board Members. The motion carried unanimously.

Mr. Mingoia discussed the Shared Services Agreement between the AIDA and ADC and the necessity to modify the document allowing the ADC to retain funds for economic development purposes. It was agreed that staff would request the auditors to review the document and provide any feedback at the next meeting.

At 9:46 AM, Ms. Marconi made a motion to adjourn and it carried unanimously.