

**TOWN OF AMHERST INDUSTRIAL DEVELOPMENT AGENCY**  
**Minutes of the Executive Committee Meeting**  
**December 7, 2018 – 8:30 AM**  
**Agency Office, 4287 Main Street**

Executive Committee: Carlton N. Brock, Jr.  
Steven D. Sanders  
Michael R. Szukala  
David S. Mingoia, Executive Director

Guests: Lorrie Abounader, Invest Buffalo Niagara

Mr. Brock opened the meeting at 8:41 AM and requested a motion to approve the minutes of the June Executive Committee Meeting. Mr. Sanders made the motion, seconded by Mr. Szukala and carried unanimously.

Mr. Mingoia discussed a request by Strategic Financial Solutions to increase their project amount to \$1.1 million as start-up costs exceeded previous projection. The company was on target with employment. Mr. Sanders made a motion to send the request to the Board of Directors, seconded by Mr. Szukala and carried unanimously.

Mr. Mingoia introduced Lorrie Abounader and conferenced in Barry James from Cubic to discuss that company's proposed investment in an existing building in Audubon Office Park. After a presentation by Mr. James, Mr. Szukala made a motion to send the project to the Board of Directors, seconded by Mr. Sanders and carried unanimously.

At 9:18 AM, Mr. Sanders made a motion to adjourn, seconded by Mr. Szukala and carried unanimously.