

TOWN OF AMHERST INDUSTRIAL DEVELOPMENT AGENCY
Minutes of the Executive Committee Meeting
April 1, 2016 – 8:30 AM
Agency Office, 4287 Main Street

Executive Committee: Carlton N. Brock, Jr.
Michele F. Marconi
Aaron J. Stanley
James Allen, Executive Director

Guests: E. Marshall Wood, Jr.
Michael R. Szukala
David Mingoia, Deputy Director
Nathan Neill, Esq.
Randall Sanderson, Kitchenworld

Mr. Brock opened the meeting and asked to if there are any comments on the Executive Committee Meeting minutes from 3/4/16. Mr. Stanley made a motion to accept the minutes, seconded by Ms. Marconi, and carried unanimously.

Mr. Stanley then made a motion to suspend the rules of order and move the presentation by Mr. Sanderson up to the beginning of the agenda. The motion was seconded by Ms. Marconi and carried unanimously.

Mr. Sanderson provided a presentation on his business and his plan for growth. His anticipated growth is predicated on the construction of a warehouse that can store merchandise for large wholesale customers. He owns the land behind his showroom, which can accommodate the 15,000 square feet building.

Mr. Brock and Ms. Marconi reviewed the retail restriction and whether this project fell within its definition.

Under Unfinished Business, Ms. Marconi brought up the Crib Sheet of NAICS definitions and that the UTEP needs to brought into compliance with the 2013 State Law changes that reintroduced the retail restrictions. Mr. Brock suggested that Ms. Marconi send along comments and recommendations to the Governance Committee.

Under New Business Mr. Allen explained that GEICO is going to purchase its building and is requesting an assumption of the lease which would continue PILOT benefits through 2020 along with a reduction in Agency fee. He noted that this particular transaction involving a tenant acquiring its building has been charged .5% in previous projects.

Mr. Mingoia discussed a draft START-UP NY Affiliation Agreement between the Agency, ECC and AIDA. The potential agreement must first meet ECC guidelines and be approved by its Board of Directors before the Agency would take action on it.

Mr. Allen noted that we received eight (8) responses to the legal services RFP and that interviews would be scheduled in the next few weeks.

Mr. Mingoia noted that Mayor Kulpa of Williamsville would like to present a proposal to the Board of Directors on 4/15 for a strategic initiative seeking financial assistance from the Agency.

Mr. Stanley made a motion to adjourn, seconded by Ms. Marconi, and carried unanimously.