

PROJECT PROFILE:
EVOLUTION DENTAL SCIENCE HEADQUARTERS
\$5,975,000
June 20, 2025



ELIGIBILITY

- Commercial Project under NYS Law
- Eligible Project under Countywide Eligibility Policy

COMPANY INCENTIVES (EST.)

- Property Tax = \$408,237
- Sales Tax = \$70,000
- Mortgage Tax = \$28,500

PROJECT BENEFITS (EST.)

- New Property Taxes = \$354,063
- Income Taxes = \$4,084,990
- Sales Taxes = \$1,390,031

EMPLOYMENT

- 13 Construction and Supply Related Jobs Created
- 85 Full-Time Jobs Retained, 25 Full-Time New Jobs Created within 2-years of Project Completion
- 176 Full-Time Positions Result From Ongoing Impact of the Operation

PROJECT SCHEDULE (EST.)

- Work begins September 2025
- Project completion June 2026

Project Address:

150 Essjay Road
 Williamsville, New York 14221
 (Williamsville School District)

Investment:

Building Purchase: \$3,500,000
 Construction: \$1,000,000
 Manufacturing Equipment: \$500,000
 Non-Manufacturing Equipment: \$300,000
 Soft/Other Costs: \$175,000

Project Description:

Evolution Dental Science (EDS) was founded in 1993 and has grown into a nationally recognized leader in dental restorations setting industry standards in restorative manufacturing. EDS is the parent company of Evolution Dental Lab, Olivia Dental Lab and Evolve Dentistry, each contributing to a comprehensive suite of dental restoration solutions from crowns, implants, mouth guards and digital technology.

EDS is proposing to expand its operations by purchasing 150 Essjay Road and developing a new state of the art laboratory facility and headquarters that will replace leased space at 125 Lawrence Bell Drive. The company will keep its leased space in Cheektowaga which functions as a storage and workforce training facility. 150 Essjay is currently owned by Independent Health and is not subject to property taxes. EDS's investment creates a state-of-the-art facility including next-generation AI systems for design, manufacturing and 3D printing of dental prosthetics and collaborative areas designed to host dental practitioners and perform research and development.

With over 95% of its revenue generated out of New York State, EDS has looked into relocating to areas outside of New York, including the Carolinas and Florida due to its partnership with Heartland Dental. Agency assistance would offset financial costs of investing locally and the pursuit of southern states that have indicated financial incentives support for EDS to relocate.



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AIDA COMPANY HISTORY:

- None

MATERIAL TERMS:

1. Investment of not less than \$5,078,750 at the project location as noted in the application.
2. Achievement of 106 full time equivalent positions within two years of project completion and maintenance of those jobs for the PILOT term.
3. Compliance with the Agency's Local Labor Policy in connection with the construction of the Project.

AIDA Project Evaluation Criteria - Office/Headquarters

Wage Rates:	Over \$53,000 Average Annual Salary
Regional Wealth Creation:	80% of sales outside of Erie County 75% of sales outside of New York
In Region Purchases:	Sources locally from Ivoclar, Great Lakes Ortho and UB
Research & Development Activities:	Participated in R&D with UB BIG program and designates 10% of operating income on improvements
Investments in Energy Efficiency:	N/A
Locational Land Use Factors:	Going to purchase 150 Essjay as company headquarters
LEED/Renewable Resources:	N/A
Retention/Flight Risk:	The company has been courted by other areas in the Carolinas and Florida
Workforce Access/Public Transportation:	NFTA serves the project location