



Allient Inc

[Instructions and Insurance Requirements Document](#)

Section I: Applicant Background Information

Please answer all questions. Use "None" or "Not Applicable" where necessary. Information in this application may be subject to public review under New York State Law.

Applicant Information - Company Receiving Benefit

Project Name	Global Corporate Headquarters
Project Summary	Allient Inc (f/k/a Allied Motion Technologies, Inc) seeks to relocate its global corporate headquarters to accommodate projected growth from its current location at 495 Commerce Drive, Amherst, NY 14228.
Applicant Name	Matthew A Kielich
Applicant Address	495 Commerce Drive
Applicant Address 2	
Applicant City	Amherst
Applicant State	New York
Applicant Zip	14228
Phone	(716) 242-8634
Fax	
E-mail	matthew.kielich@allient.com
Website	https://allient.com
NAICS Code	335312

Business Organization

Type of Business

Public Corporation

Year Established

1962

State

Colorado

Indicate if your business is 51% or more (Check all boxes that apply)

☐ [No] Minority Owned

☐ [No] Woman Owned

Indicate Minority and/or Woman Owned Business Certification if applicable (Check all boxes that apply)

☐ [No] NYS Certified

☐ [No] Erie Country Certified

Individual Completing Application

Name Matthew A Kielich
Title Senior Corporate Attorney
Address 495 Commerce Drive
Address 2
City Amherst
State New York
Zip 14228
Phone (716) 242-8634
Fax
E-Mail matthew.kielich@allient.com

Company Contact- Authorized Signer for Applicant

Contact is same as individual completing application No
Name Alexander Collichio
Title Chief Administrative Officer
Address 495 Commerce Drive
Address 2
City Amherst
State New York
Zip 14228
Phone (716) 242-8634
Fax
E-Mail alex.collichio@allient.com

Company Counsel

Name of Attorney Alexander Collichio
Firm Name General Counsel
Address 495 Commerce Drive
Address 2
City Amherst
State New York
Zip 14228
Phone (716) 242-8634
Fax
E-Mail alex.collichio@allient.com

Benefits Requested (select all that apply).

Exemption from Sales Tax Yes
Exemption from Mortgage Tax No

Exemption from Real Property Tax No

Tax Exempt Financing* No

* (typically for not-for-profits & small qualified manufacturers)

Applicant Business Description

Describe in detail company background, history, products and customers. Description is critical in determining eligibility. Also list all stockholders, members, or partners with % ownership greater than 20%.

We are a global company that designs, manufactures and sells precision and specialty controlled motion components and systems used in a broad range of industries. Our target markets include Industrial, Vehicle, Medical, and Aerospace & Defense (A&D). We are headquartered in Amherst, NY, and have global production operations and sell to markets across the United States, Canada, South America, Europe and Asia-Pacific. We are known worldwide for our expertise in electro-magnetic, mechanical and electronic motion technology. We sell component and integrated controlled motion solutions to end customers and OEMs through our own direct sales force and authorized manufacturers' representatives and distributors. Our products and solutions include nano precision positioning systems, servo control systems, motion controllers, digital servo amplifiers and drives, brushless servo, torque, and coreless motors, brush motors, integrated motor-drives, gear motors, gearing, incremental and absolute optical encoders, active (electronic) and passive (magnetic) filters for power quality and harmonic issues, Industrial safety rated input/output Modules, Universal Industrial Communications Gateways, light-weighting technologies, and other controlled motion-related products. Allient was established in 1962 under the laws of Colorado and operates in the United States, Canada, Mexico, Europe and Asia-Pacific.

Estimated % of sales within Erie County 4 %

Estimated % of sales outside Erie County but within New York State 6 %

Estimated % of sales outside New York State but within the U.S. 45 %

Estimated % of sales outside the U.S. 45 %

(*Percentage to equal 100%)

For your operations, company and proposed project what percentage of your total annual supplies, raw materials and vendor services are purchased from firms in Erie County?

3

Describe vendors within Erie County for major purchases

Ciminelli Real Estate Corporation; WNY Data Cabling LLC; National Traffic Service Inc; Blue Cross Blue Shield of Western NY; PCI; Freed Maxick; Kei Advisors LLC; ADP Inc.; Hodgson Russ LLP; Dopkins & Company; Quinlan; Tri-State Office Furniture of Buffalo

Section II: Eligibility Questionnaire - Project Description & Details

Project Location

Address of Proposed Project Facility

6400 Main Street

Town/City/Village of Project Site

Williamsville

School District of Project Site

Williamsville

Current Address (if different)

Current Town/City/Village of Project Site (if different)

SBL Number(s) for proposed Project

69.04-1-30.11

What are the current real estate taxes on the proposed Project Site

\$121,316.30

If amount of current taxes is not available, provide assessed value for each.

Land

\$ 0

Building(s)

\$ 0

If available include a copy of current tax receipt.

Are Real Property Taxes current at project location?

Yes

If no please explain

Does the Applicant or any related entity currently hold fee title or have an option/contract to purchase the Project site?

No

If No, indicate name of present owner of the Project Site

Village Park Associates LLC c/o Ciminelli Real Estate Corp

Does Applicant or related entity have an option/contract to purchase the Project site?

No

Describe the present use of the proposed Project site (vacant land, existing building, etc.)

Vacant shell within an existing office building

Provide narrative and purpose of the proposed project (new build, renovations) square footage of existing and new construction contemplated and/or equipment purchases. Identify specific uses occurring within the project. Describe any and all tenants and any/all end users: (This information is critical in determining project eligibility)

Since 2014, Allient Inc (f/k/a Allied Motion Technologies Inc) has maintained its global headquarters at 495 Commerce Drive, Amherst, NY 14228, a 21,295 square foot facility with approximately 53 employees. Due to steady and continuing growth of operations, Allient is considering relocating its headquarters. One site under consideration includes 6400 Main Street, Williamsville, NY 14221, a 21,942 square foot facility with capacity for approximately 90 employees. The site would include a brand new 1,500 square foot Engineering Lab, with the remaining 93% of the space dedicated to mixed office including manufacturing engineering and administrative support for Allient's global operations. The project schedule projects building completion and occupancy by fall of 2025. The total project cost is estimated at between \$1M and \$2M (building construction, furniture, transfer of electrical, cooling, and related motor testing equipment). At the time of this application submission, it is expected that this new building will result in a modest increase in full-time employment accompanied primarily by the re-location of existing full-time employees.

Municipality or Municipalities of current operations

Town of Amherst, County of Erie

Will the Proposed Project be located within a Municipality identified above?

Yes

Will the completion of the Project result in the removal of an industrial or manufacturing plant of the project occupant from one area of the state to another area of the state OR in the abandonment of one or more plants or facilities of the project occupant located within the state?

No

If the Proposed Project is located in a different Municipality within New York State than that Municipality in which current operations are being undertaken, is it expected that any of the facilities in any other Municipality will be closed or be subject to reduced activity?

No

(If yes, you will need to complete the Intermunicipal Move Determination section of this application)

Is the project reasonably necessary to prevent the project occupant from moving out of New York State?

Yes

If yes, please explain and identify out-of-state locations investigated, type of assistance offered and provide supporting documentation available

Allient conducted site selection investigations and a cost-benefit analysis to evaluate relocating its global headquarters to regions where the company has existing manufacturing facilities: (i) Dothan, Alabama; (ii) Tulsa, Oklahoma; and (iii) Dayton, Ohio. Securing financial assistance is critical; failure to obtain such support may compel Allient to cancel this project and instead pursue opportunities in the aforementioned municipalities. 2275 Stanley Avenue, Dayton, OH 45404; 3887 Napier Field Road, Dothan, Alabama 36303; 10002 E 43rd Street, Tulsa, Oklahoma 74146; 495 Commerce Drive, Amherst, NY 14228. A decision by Allient to relocate its corporate headquarters out of state would result in job losses for Erie County and New York State.

Have you contacted or been contacted by other Local, State and/or Federal Economic Development Agencies?

No

If yes, please indicate the Agency and nature of inquiry below

If the Project could be undertaken without Financial Assistance provided by the Agency, then provide a statement in the space provided below indicating why the Project should be undertaken by the Agency:

The Project will not be able to be completed in its entirety without Financial Assistance from the Agency. Allient conducted site selection investigations and a cost-benefit analysis to evaluate relocating its global headquarters to regions where the company has existing manufacturing facilities: (i) Dothan, Alabama; (ii) Tulsa, Oklahoma; and (iii) Dayton, Ohio. Securing financial assistance is critical; failure to obtain such support may compel Allient to cancel this project and instead pursue opportunities in the aforementioned municipalities. A decision by Allient to relocate its corporate headquarters out of state would result in job losses for Erie County and New York State.

Describe the reasons why the Agency's financial assistance is necessary, and the effect the Project will have on the Applicant's business or operations. Focus on competitiveness issues, project shortfalls, etc... Your eligibility determination will be based in part on your answer (attach additional pages if necessary)

Allient operates in highly competitive markets across all technical units, and cost effectiveness is essential to the maintenance of our competitive position globally. Allient is actively identifying further opportunities to rationalize its cost structure in 2025, ensuring continued alignment with evolving market conditions and customer demands. Any cost savings associated with the reduction or elimination of sales, property tax and/or construction costs are determinative to our decision whether to move forward with the new facility.

Please confirm by checking the box, below, if there is likelihood that the Project would not be undertaken but for the Financial Assistance provided by the Agency

Yes

If the Applicant is unable to obtain Financial Assistance for the Project, what will be the impact on the Applicant and Erie County?

The Project represents a significant cost to Allient, and without financial assistance from the Agency, it will be forced to consider alternative sites, locations and/or markets. The Project is necessary for Allient to remain competitive in the aerospace defense, industrial and medical manufacturing environments, particularly with many of its competitors located outside of New York state.

Will project include leasing any equipment?

No

If yes, please describe equipment and lease terms.

Site Characteristics

Is your project located near public transportation?

Yes

If yes describe if site is accessible by either metro or bus line (provide route number for bus lines)

48- Williamsville; 66- Williamsville Express

Has your local municipality and/or its planning board made a determination regarding the State Environmental Quality Review (SEQR) for your project?

No

Will the Project meet zoning/land use requirements at the proposed location?

Yes

Describe the present zoning/land use

OB or Office Building District

Describe required zoning/land use, if different

N/A

If a change in zoning/land use is required, please provide details/status of any request for change of zoning/land use requirements

N/A

Is the proposed Project located on a site where the known or potential presence of contaminants is complicating the development/use of the property?

No

If yes, please explain**Has a Phase I Environmental Assessment been prepared, or will one be prepared with respect to the proposed Project Site?**

No

If yes, please provide a copy.

Have any other studies, or assessments been undertaken with respect to the proposed Project Site that indicate the known or suspected presence of contamination that would complicate the site's development?

No

If yes, please provide copies of the study.

If you are purchasing new machinery and equipment, does it provide demonstrable energy efficiency benefits?

No

If yes, describe the efficiencies achieved

You may also attach additional information about the machinery and equipment at the end of the application.

Does or will the company or project occupant perform research and development activities on new products/services at the project location?

Yes

If yes, include percentage of operating expenses attributed to R&D activities and provide details.

Allient Inc recorded \$11M in R&D expenses in year-end 2024, up from \$8.4M in 2023.

Will onsite child daycare facilities be available on the project site?

No

If yes, please describe.

Select Project Type for all end users at project site (you may check more than one).

For purposes of the following, the term "retail sales" means (i) sales by a registered vendor under Article 28 of the Tax Law of the State of New York (the "Tax Law") primarily engaged in the retail sale of tangible personal property (as defined in Section 1101(b)(4)(i) of the Tax Law), or (ii) sales of a service to customers who personally visit the Project.

Will customers personally visit the Project site for either of the following economic activities? If yes with respect to either economic activity indicated below, you will need to complete the Retail section of this application.

Retail Sales No**Services** No

Please check any and all end uses as identified below.

No Acquisition of Existing Facility	No Assisted Living	Yes Back Office
No Civic Facility (not for profit)	No Commercial	No Equipment Purchase
No Facility for the Aging	Yes Industrial	No Life Care Facility (CCRC)
No Market Rate Housing	No Mixed Use	No Multi-Tenant
No Retail	No Senior Housing	Yes Manufacturing
No Renewable Energy	No Other	

For proposed facility please include the square footage for each of the uses outlined below

If applicant is paying for FFE for tenants, include in cost breakdown.

			Cost	% of Total Cost
Manufacturing/Processing	square feet	\$	0	0%
Warehouse	square feet	\$	0	0%
Research & Development	1,500 square feet	\$	556,000	34%
Commercial	square feet	\$	0	0%
Retail	square feet	\$	0	0%
Office	20,442 square feet	\$	1,123,676	66%
Specify Other	square feet	\$	0	0%

If you are undertaking new construction or renovations, are you seeking LEED certification from the US Green Building Council?

No

If you answered yes to question above, what level of LEED certification do you anticipate receiving? (Check applicable box)

<BLANK>

Provide estimate of additional construction cost as a result of LEED certification you are seeking < BLANK >

Will project result in significant utility infrastructure cost or uses NoWhat is the estimated project timetable (provide dates).**Start date : acquisition of equipment or construction of facilities**

7/7/2025

End date : Estimated completion date of project

10/1/2025

Project occupancy : estimated starting date of occupancy

10/1/2025

Capital Project Plan / Budget**Estimated costs in connection with Project****1.) Land and/or Building Acquisition**

\$ 0

square feet

acres

2.) New Building Construction

\$ 0

square feet

3.) New Building addition(s)

\$ 0

square feet

4.) Reconstruction/Renovation

\$ 1,403,831

21,942 square feet

5.) Manufacturing Equipment

\$ 0

6.) Infrastructure Work

\$ 0

7.) Non-Manufacturing Equipment: (furniture, fixtures, etc.)

\$ 200,845

8.) Soft Costs: (Legal, architect, engineering, etc.)

\$ 75,000

9.) Other Cost

\$ 0

**Explain Other
Costs****Total Cost** \$ 1,679,676Construction Cost Breakdown:

Total Cost of Construction	\$ 1,403,831 (sum of 2, 3, 4 and 6 in Project Information, above)
Cost of materials	\$ 916,639
% sourced in Erie County	3%

Sales and Use Tax:

Gross amount of costs for goods and services that are subject to State and local sales and use tax- said amount to benefit from the Agency's sales and use tax exemption benefit	\$ 1,679,676
Estimated State and local Sales and Use Tax Benefit (product of 8.75% multiplied by the figure, above):	\$ 146,971

** Note that the estimate provided above will be provided to the New York State Department of Taxation and Finance. The Applicant acknowledges that the transaction documents may include a covenant by the Applicant to undertake the total amount of investment as proposed within this Application, and that the estimate, above, represents the maximum amount of sales and use tax benefit that the Agency may authorize with respect to this Application. The Agency may utilize the estimate, above, as well as the proposed total Project Costs as contained within this Application, to determine the Financial Assistance that will be offered.

Project refinancing estimated amount, if applicable (for refinancing of existing debt only) \$ 0

Have any of the above costs been paid or incurred as of the date of this Application? No

If Yes, describe particulars:

Sources of Funds for Project Costs:

Equity (excluding equity that is attributed to grants/tax credits): \$

Bank Financing:	\$ 1,679,676
Tax Exempt Bond Issuance (if applicable):	\$ 0
Taxable Bond Issuance (if applicable):	\$ 0
Public Sources (Include sum total of all state and federal grants and tax credits):	\$ 0
Identify each state and federal grant/credit: (ie Historic Tax Credit, New Market Tax Credit, Brownfield, Cleanup Program, ESD, other public sources)	
Total Sources of Funds for Project Costs:	\$1,679,676
Have you secured financing for the project?	Yes

Mortgage Recording Tax Exemption Benefit:

Amount of mortgage, if any that would be subject to mortgage recording tax:

Mortgage Amount (include sum total of construction/permanent/bridge financing).	
Lender Name, if Known	
Estimated Mortgage Recording Tax Exemption Benefit (product of mortgage amount as indicated above multiplied by 3/4 of 1%):	\$0

Real Property Tax Benefit:

Identify and describe if the Project will utilize a real property tax exemption benefit other than the Agency's PILOT benefit (485-a, 485-b, other):

IDA PILOT Benefit: Agency staff will indicate the estimated amount of PILOT Benefit based on estimated Project Costs as contained herein and anticipated tax rates and assessed valuation, including the annual PILOT Benefit abatement amount for each year of the PILOT benefit and the sum total of PILOT Benefit abatement amount for the term of the PILOT as depicted in the PILOT worksheet in the additional document section.

Percentage of Project Costs financed from Public Sector sources: Agency staff will calculate the percentage of Project Costs financed from Public Sector sources based upon the Sources of Funds for Project Costs as depicted above. The percentage of Project Costs financed from public sector sources will be depicted in the PILOT worksheet in the additional document section.

Is project necessary to expand project employment?

Yes

Is project necessary to retain existing employment?

Yes

Will project include leasing any equipment?

No

If yes, please describe equipment and lease terms.

Employment Plan (Specific to the proposed project location).

The Labor Market Area consists of the following six counties: Erie, Niagara, Chautauqua, Cattaraugus, Wyoming and Genessee.

By statute, Agency staff must project the number of FTE jobs that would be retained and created if the request for Financial Assistance is granted. Agency staff will project such jobs over the TWO Year time period following Project completion. Agency staff converts PT jobs into FTE jobs by dividing the number of PT jobs by two (2).

Current # of jobs at proposed project	If financial assistance is granted – project the	If financial assistance is granted – project the	Estimate number of residents of the Labor
--	---	---	--

	location or to be relocated at project location	number of FT and PT jobs to be retained	number of FT and PT jobs to be created upon 24 months (2 years) after Project completion	Market Area in which the project is located that will fill the FT and PT jobs to be created upon 24 months (2 years) after project completion **
Full time	54	54	10	10
Part time	0	0	0	0
Total	54	54	10	

If you estimated new job growth over the next 2 years, please provide a short description of how those estimates were calculated (i.e. jobs per square foot, new contracts/increased revenues, etc.)

Contingent upon Agency approval for the Project, Allient projects at least five (5) additional new jobs created each year for the two-year period after completion. This estimate is driven by projected new contracts and increased revenues facilitated by the Project, including increased capacity to support headcount and facilitate Tier 1 OEM customer visits.

Salary and Fringe Benefits for Jobs to be Retained and Created

Job Categories	# of Full Time Employees retained and created	Average Salary for Full Time	Average Fringe Benefits for Full Time	# of Part Time Employees retained and created	Average Salary for Part Time	Average Fringe Benefits for Part Time
Management	6	\$ 257,984	\$ 0	0	\$ 0	\$ 0
Professional	18	\$ 150,942	\$ 0	0	\$ 0	\$ 0
Administrative	40	\$ 86,637	\$ 0	0	\$ 0	\$ 0
Production	0	\$ 0	\$ 0	0	\$ 0	\$ 0
Independent Contractor	0	\$ 0	\$ 0	0	\$ 0	\$ 0
Other	0	\$ 0	\$ 0	0	\$ 0	\$ 0
Total	64			0		

** Note that the Agency may utilize the foregoing employment projections, among other items, to determine the financial assistance that will be offered by the Agency to the Applicant. The Applicant acknowledges that the transaction documents may include a covenant by the Applicant to retain the number of jobs and create the number of jobs with respect to the Project as set forth in this Application.

Yes **By checking this box, I certify that the above information concerning the current number of jobs at the proposed project location or to be relocated to the proposed project location is true and correct.**

Employment at other locations in Erie County: (provide address and number of employees at each location):

Address		
Full time	0	0
Part time	0	0
Total	0	0

Payroll Information

Annual Payroll at Proposed Project Site upon completion

7,692,660

Estimated average annual salary of jobs to be retained (Full Time)

122,840

Estimated average annual salary of jobs to be retained (Part Time)

0

Estimated average annual salary of jobs to be created (Full Time)

105,928

Estimated average annual salary of jobs to be created (Part Time)

0

Estimated salary range of jobs to be created

From (Full Time)	40,000	To (Full Time)	200,000
From (Part Time)	0	To (Part Time)	0

Section III: Facility Type - Single or Multi Tenant

Is this a Single Use Facility or a Multi-Tenant Facility?

Single Use Facility

For Single Use Facility.

- Occupant Name
- Address
- Contact Person
- Phone
- Fax
- E-Mail
- Federal ID #
- SIC/NAICS Code

SS

Section V: Retail Determination

To ensure compliance with Section 862 of the New York General Municipal Law, the Agency requires additional information if the proposed Project is one where customers personally visit the Project site to undertake either a retail sale transaction or to purchase services.

Please answer the following:

Will any portion of the project (including that portion of the costs to be financed from equity or other sources) consist of facilities or property that are or will be primarily used in making sales of goods or services to customers who personally visit the project site?

<BLANK>

If yes, complete the Retail Questionnaire Supplement below. **If no, proceed to the next section.**

Section VI: Adaptive Reuse Projects

Adaptive Reuse is the process of adapting old structures or sites for new purposes.

Are you applying for tax incentives under the Adaptive Reuse Program?

<BLANK>

Section VII: Inter-Municipal Move Determination

The Agency is required by state law to make a determination that, if completion of a Project benefiting from Agency Financial Assistance results in the removal of an industrial or manufacturing plant of the project occupant from one area of the state to another area of the state or in the abandonment of one or more plants or facilities of the project occupant located within the state, Agency financial Assistance is required to prevent the project occupant from relocating out of the state, or is reasonably necessary to preserve the project occupant's competitive position in its respective industry.

Current Address

City/Town

State

Zip Code

Will the project result in the removal of an industrial or manufacturing plant of the Project occupant from one area of the state to another area of the state?

No

Will the project result in the abandonment of one or more plants or facilities of the Project occupant located within the state?

No

If Yes to either question, explain how, notwithstanding the aforementioned closing or activity reduction, the Agency's Financial Assistance is required to prevent the Project from relocating out of the State, or is reasonably necessary to preserve the Project occupant's competitive position in its respective industry:

Does this project involve relocation or consolidation of a project occupant from another municipality?

Within New York State

No

Within Erie County

No

If Yes to either question, please, explain

Will the project result in a relocation of an existing business operation from the City of Buffalo?

No

If yes, please explain the factors which require the project occupant to relocate out of the City of Buffalo (For example, present site is not large enough, or owner will not renew leases etc.)

What are some of the key requirements the project occupant is looking for in a new site? (For example, minimum sq. ft., 12 foot ceilings, truck loading docs etc.)

If the project occupant is currently located in Erie County and will be moving to a different municipality within Erie County, has the project occupant attempted to find a suitable location within the municipality in which it is currently located?

<BLANK>

What factors have lead the project occupant to consider remaining or locating in Erie County?

If the current facility is to be abandoned, what is going to happen to the current facility that project occupant is located in?

Please provide a list of properties considered, and the reason they were not adequate. (Some examples include: site not large enough, layout was not appropriate, did not have adequate utility service, etc.) Please include full address for locations.

Section VIII: Senior Housing

IDA tax incentives may be granted to projects under the Agency's Senior Citizen Rental Housing policy when the project consists of a multi-family housing structure where at least 90% of the units are (or are intended to be) rented to and occupied by a person who is 60 years of age or older.

Are you applying for tax incentives under the Senior Rental Housing policy?

<BLANK>

Section IX: Tax Exempt Bonds

In order to receive the benefits of a tax-exempt interest rate bond, private borrowers and their projects must be eligible under one of the federally recognized private active bond categories (Fed Internal Rev Code IRC sections 142-144, and 1394).

Are you applying for tax exempt bonds / refinancing of bonds related to a residential rental facility project?

<BLANK>