Cost-Benefit Analysis for Adaptive Reuse - Sweet Home Flats - DMG Investments Prepared by this agency using InformAnalytics

Executive Summary

INVESTOR

Amherst Sweethome Rd Property LLC - DMG Investments **TOTAL INVESTED**

\$21.3 Million

LOCATION

1265 Sweet Home Road

TIMELINE

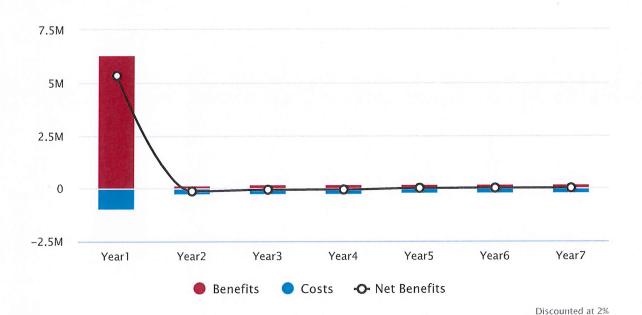
7 Years

F1 FIG

FIGURE 1

Discounted* Net Benefits for Adaptive Reuse - Sweet Home Flats - DMG Investments by Year

Total Net Benefits: \$5,092,000



F2 FIGURE 2

Total Jobs

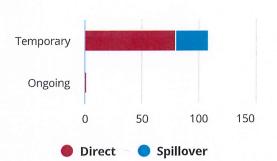
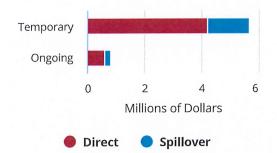


Figure 3

Total Payroll



Proposed Investment

Amherst Sweethome Rd Property LLC - DMG Investments proposes to invest \$21.3 million at 1265 Sweet Home Road over 7 years. Agency staff summarize the proposed with the following: Adaptive Reuse of an unfinished hotel property, and new construction adding to the building footprint, into 154 market rate units with a mix of studios and one and two bedroom layouts.



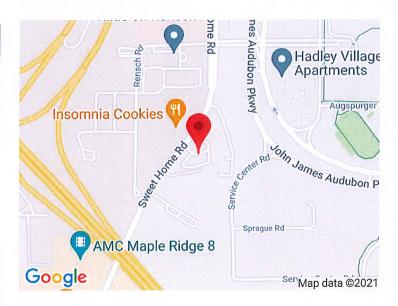
TABLE 1

Proposed Investments

Description	Amount	
CONSTRUCTION SPENDING		
Project Development	\$11,000,000	
OTHER SPENDING		
Land/Building Acquisition	\$5,750,000	
Equipment	\$443,000	
Soft Costs	\$4,146,000	
Total Investments	\$21,339,000	
Discounted Total (2%)	\$21,339,000	



Location of Investment



May not sum to total due to rounding.

Cost-Benefit Analysis

A cost-benefit analysis of this proposed investment was conducted using InformAnalytics, an economic impact model developed by CGR. The report estimates the impact that a potential project will have on the local economy based on information provided by the agency. The report calculates the costs and benefits for specified local taxing districts over the first 7 years, with future returns discounted at a 2% rate.



TABLE 2

Estimated Costs or Incentives

The agency is considering the following incentive package for Amherst Sweethome Rd Property LLC - DMG Investments.

Description	Nominal Value	Discounted Value*
Property Tax Exemption	\$1,839,000	\$1,741,000
Sales Tax Exemption	\$520,000	\$520,000
Mortgage Recording Tax Exemption	\$143,000	\$143,000
Total Costs	\$2,502,000	\$2,405,000

May not sum to total due to rounding.

^{*} Discounted at 2%

State & Regional Impact (Life of Project)

The following table estimates the total benefits from the project over its lifetime.

Description	Direct	Spillover	Total
REGIONAL BENEFITS	\$5,469,000	\$1,671,000	\$7,140,000
To Private Individuals	\$4,886,000	\$1,644,000	\$6,529,000
Temporary Payroll	\$4,228,000	\$1,467,000	\$5,695,000
Ongoing Payroll	\$658,000	\$176,000	\$834,000
To the Public	\$583,000	\$28,000	\$611,000
Property Tax Revenue	\$502,000	N/A	\$502,000
Temporary Sales Tax Revenue	\$71,000	\$25,000	\$95,000
Ongoing Sales Tax Revenue	\$11,000	\$3,000	\$14,000
STATE BENEFITS	\$306,000	\$102,000	\$408,000
To the Public	\$306,000	\$102,000	\$408,000
Temporary Income Tax Revenue	\$207,000	\$72,000	\$278,000
Ongoing Income Tax Revenue	\$30,000	\$7,000	\$37,000
Temporary Sales Tax Revenue	\$60,000	\$21,000	\$80,000
Ongoing Sales Tax Revenue	\$9,000	\$2,000	\$12,000
Total Benefits to State & Region	\$5,775,000	\$1,773,000	\$7,548,000
Discounted Total Benefits (2%)	\$5,735,000	\$1,762,000	\$7,497,000

May not sum to total due to rounding.



Benefit to Cost Ratio

The following benefit to cost ratios were calculated using the discounted totals.

Description	Benefit*	Cost*	Ratio
Region	\$7,092,000	\$2,071,000	3:1
State	\$405,000	\$333,000	1:1
Grand Total	\$7,497,000	\$2,405,000	3:1

May not sum to total due to rounding.

CGR has exercised reasonable professional care and diligence in the production and design of the InformAnalytics™ tool. However, the data used is provided by users. InformAnalytics does not independently verify, validate or audit the data supplied by users. CGR makes no representations or warranties with respect to the accuracy of the data supplied by users.

^{*} Discounted at 2%