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For those who don't believe the world is flat, it's time to level with ourselves.

Let's face reality. Globalization has changed the way business is done today. Amherst is at a crossroads of understanding what it takes to survive in today's economic development marketplace. Historic barriers to competition in the global arena have been flattened. Businesses are now outsourcing, off-shoring, in-sourcing, and transforming themselves as never before imagined. The most successful companies are being wooed by fast-moving, do what it takes, no-holds-barred relocation specialists from other cities, states, and even countries. From its inception, the AmherstIDA's success in attracting and retaining business firms has come from leveraging resource-based assets such as SUNY at Buffalo, financial institutions, trade associations, and a business-savvy local government.

Our program is sound and resilient. We operate with the knowledge gleaned from our Annual Survey* to develop and implement policies in collaboration with other regional development organizations to create incentives for new as well as existing businesses in Amherst.

The AmherstIDA assists companies in their leap from being good to being great!** We are an independent agency of business professionals and volunteer leaders that embraces the same policies as successful businesses. Our style has been viewed by some as aggressive and deliberate, but in reality, our collaborative approach with Buffalo/Niagara resources has made Western New York a viable economic choice for businesses today and tomorrow.

True to the Town Master Plan***, Amherst has been consistently defined by responsible growth and quality-of-life services. When it comes to competing for economic development our only special interest has been to level with everyone about what it takes to get and keep business.

*Resourceful.
Dedicated.
Professional.*

