

**David S. Mingoia**  
**Deputy Director, Amherst Industrial Development Agency**

David is the Deputy Director for the Amherst Industrial Development Agency (AIDA) since October 2005 and focuses on business development, operations and redevelopment activities for the agency. Before joining the AIDA, David was the Director of Business Development for Empire State Development (ESD), managing staff working with companies on retention/attraction activities covering five counties in Western New York. Work activities throughout his career are varied, ranging from working on Buffalo Waterfront projects to helping secure the GEICO investment in Amherst.

David holds a Masters Degree in Urban and Regional Planning specializing in Economic Development from the State University New York at Buffalo.