

5933 Main Street

Section I: Applicant Background Information

Applicant Information - Company Receiving Benefit

Applicant Name

5933 Main Street LLC

Applicant Address

9332 Transit Road Suite B

Phone

7166917444

Fax

7166917557

E-mail

jbevilacqua@bdvlp.com

Website

www.bdvlp.com

Federal ID#

47-5326394

NAICS Code

531100

Will a Real Estate Holding

Yes

Company be utilized to own

the Project property/facility

What is the name of the Real

5933 Main Street LLC

Estate Holding Company

47-5326394

State and Year of

Federal ID#

NY - 2015

Incorporation/Organization

List of stockholders,

members, or partners of Real

Estate Holding Company

Bevilacqua Holdings III LLC, Member Bevilacqua Development GP LLC, Managing Member

Individual Completing Application

Name

Jonathan Bevilacqua

Title

Managing Member of Bevilacqua Development GP LLC

Address

9332 Transit Road Suite B

Phone

7166917444

Fax E-Mail 7166917557

jbevilacqua@bdvlp.com

Company Contact (if different from individual completing application) Name Title **Address** Phone Fax E-Mail **Company Counsel** Name of Attorney Sean Hopkins Firm Name Hopkins Sorgi & Romanowski PLLC Address 5500 Main Street, Suite 343 **Phone** 716-510-4338 Fax 716-242-0606 E-Mail shopkins@hsr-legal.com Identify the assistance being requested of the Agency **Exemption from Sales Tax** Yes **Exemption from Mortgage** Yes Tax **Exemption from Real** Yes **Property Tax** Tax Exempt Financing*

Business Organization

Type of Business

Limited Liability Company

Type of Ownership

Year Established

2015

* (typically for not-for-profits & small qualified manufacturers)

State of Organization

New York

List all stockholders, members, or partners with % of ownership greater than 20%

Please include name and % of ownership.

Bevilacqua Holdings III LLC > 50% ownership (Jonathan Bevilacqua > 90% beneficial owners of Bevilacqua Holdings III LLC)

No

Applicant Business Description

Describe in detail company background, products, customers, goods and services. Description is critical in determining eligibility

5933 Main Street LLC ("5933 Main") has been formed for the purpose of developing and owning the proposed mixed-use project located at 5933 Main Street, Williamsville, NY. 5933 Main is an affiliate of Bevilacqua Development L.P. and Bevilacqua Management Inc., which provide full service real estate related services, including real estate development, brokerage, property management, maintenance services, consulting, general contracting and construction management. Through affiliated companies, Bevilacqua Development owns and operates a portfolio of commercial and upscale residential properties.

| Estimated % of sales within Erie County | 85 |
|---|-------------------|
| Estimated % of sales outside Erie County but within New | v York State 10 |
| Estimated % of sales outside New York State but within | the U.S. 5 |
| Estimated % of sales outside the U.S. | 0 |
| 140 | |

(*Percentage to equal 100%)

What percentage of your total annual supplies, raw materials and vendor services are purchased from firms in Erie County? Include list of vendors, raw material suppliers and percentages for each. Provide supporting documentation of the estimated percentage of local purchases

We estimate that approximately 85% of the annual supplies, raw materials and vendor services for this project will be purchased from firms in Erie County. No particular contracts have been awarded, but the attached list provides a sample of the suppliers and vendors that have worked on Bevilacqua Development construction projects and are expected to provide materials and services to the project.

Section II: Eligibility Questionnaire - Project Description & Details

Project Location

Municipality or Municipalities of current operations

Amherst

Will the Proposed Project be located within the Municipality, or within a Municipality, identified above?

Yes

In which Municipality will the proposed project be located

Amherst

Address

5933 Main Street, Williamsville NY

If the Proposed Project is located in a different Municipality than that Municipality in which current operations are being undertaken, is it expected that any of the facilities in any other Municipality will be closed or be subject to reduced activity?

Yes

(If Yes, you will need to complete Section V of this Application

SBL Number for Property upon which proposed Project will be located

81.06-2-77.1, 81.06-5-1, 81.06-5-3

What are the current real estate taxes on the proposed Project Site

\$23401.82

Assessed value of land

505,900

Assessed value of building(s)

229,500

Are Real Property Taxes current?

Yes

If no please explain

Town/City/Village of Project Site

Williamsville

School District of Project Site

Williamsville

Does the Applicant or any related entity currently hold fee title to the Project site?

No

If No, indicate name of present owner of the Project Site

Estate of Dr. Lawrence N. Teruel

Does Applicant or related entity have an option/contract to purchase the Project site?

Yes

Describe the present use of the Proposed Project site

The proposed project site is comprised of a vacant retail building and parking lot. The building has been vacant for almost one year at the time of this application. Formerly, the building served as a retail plaza primarily for consignment shops and other local retailers.

Please provide narrative of project (new build, renovations, and/or equipment purchases). Identify specific uses occurring within the project. Describe any and all tenants and any/all end users: (This information is critical in determining project

eligibility)

The proposed project consists of a three story mixed-use building, comprised of 16,000 square feet of retail and office space on the first floor and 20 residential units on the second and third floors. The total size of the building will be approximately 56,000 square feet and will be constructed primarily with masonry, dryvit, and hardy plank exterior finishes. No particular tenants have been identified for the retail and office space, though it is anticipated that the leasing will consist of a mixture of local and national retailers, office users and possibly a restaurant. The residential units will be for lease and will target individuals that seek to take advantage of pedestrian access to the Village of Williamsville. There are also 8 garage units on the site plan.

Describe the reasons why the Agency's Financial Assistance is necessary and how the Financial Assistance enables the company to undertake the Project to facilitate investment, job creation and/or job retention. Focus on competitiveness issues, project shortfalls, etc... Your eligibility determination will be based in part on your answer (attach additional pages if necessary)

Please see the attached Supplement to IDA Application.

Will project include leasing any equipment?

No

If yes, please describe equipment and lease terms.

Site Characteristics

Will the Project meet zoning/land use requirements at the proposed location?

Yes

Describe the present zoning/land use

The site is currently zoned for the proposed use. The site plan for the project has been approved (subject to conditions) in the Town of Amherst and Village of Williamsville.

Describe required zoning/land use, if different

If a change in zoning/land use is required, please provide details/status of any request for change of zoning/land use requirements

Is the proposed Project located on a site where the known or potential presence of contaminants is complicating the development/use of the property?

Yes

If yes, please explain

Yes, the Phase I Environmental Site Assessment identified a former dry cleaning service on the property from 1980 to 1991, addressed at 5939 Main Street and a former automotive filling station from 1932 to 1940 which was located in the vicinity of the parking lot north of address 5943 Main Street. A Phase II analysis was performed and several Semi-Volatile Organic Compounds (SVOCs) were detected at the project site. The DEC has been notified and a Spill Number has been assigned to the project. Soils generated during future site excavations from the contaminated area must be tested and, if sample results exceed DEC required clean up levels, the excavated material will require remediation and proper disposal. A copy of the report is attached.

Has a Phase I Environmental Assessment been prepared, or will one be prepared with respect to the proposed Project Site?

Yes

If yes, please provide a copy.

Have any other studies, or assessments been undertaken with respect to the proposed Project Site that indicate the known or suspected presence of contamination that would complicate the site's development?

Yes

If yes, please provide copies of the study.

If you are purchasing new machinery and equipment, does it provide demonstrable energy efficiency benefits?

5933 Main intends to install energy efficient lighting in connection with the proposed project.

You may also attach additional information about the machinery and equipment at the end of the application.

Does or will the company or project occupant perform research and development activities on new products/services at the project location?

No

If yes, please explain.

What percentage of annual operating expenses are attributed to the above referenced research and development activities?

Select Project Type for all end users at project site (you may check more than one)

Will customers personally visit the Project site for either of the following economic activities? If yes with respect to either economic activity indicated below, complete the Retail Determination contained in Section IV of the Application.

Please check any and all end uses as identified below.

Retail Sales Yes Services

For purposes of this question, the term "retail sales" means (i) sales by a registered vendor under Article 28 of the Tax Law of the State of New York (the "Tax Law") primarily engaged in the retail sale of tangible personal property (as defined in Section 1101(b)(4) (i) of the Tax Law), or (ii) sales of a service to customers who personally visit the Project.

| No Manufacturing | Yes Multi-Tenant | Yes Mixed Use |
|-------------------------------------|------------------|------------------------------------|
| No Acquisition of Existing Facility | Yes Commercial | No Facility for the Aging |
| Yes Housing | No Back Office | No Civic Facility (not for profit) |
| No Equipment Purchase | Yes Retail | No Other |

Project Information

Estimated costs in connection with project

Land and/or Building Acquisition

\$ 1,300,000

73,000 square feet

2 acres

New Building Construction

\$ 6,500,000

56,000 square feet

New Building addition(s)

\$0

square feet

Infrastructure Work

\$ 500,000

Renovation

\$0

square feet

Manufacturing Equipment

\$0

Non-Manufacturing Equipment: (furniture, fixtures, etc.)

\$ 150,000

Soft Costs: (professional services, etc.)

\$ 200,000

Other Cost

\$500,000

Explain Other Costs

Demolition of existing building, relocation of existing utility services, environmental clean-up costs, construction contingency.

Total Cost

\$ 9,150,000

Project Refinancing; estimated amount (for refinancing of existing debt only)

\$0

Sources of Funds for Project Costs:

Estimated Mortgage Amount (Sum total of all financing - construction and bridge)

\$6,000,000

Lender Name, if Known

No financing has been secured

Equity

3,150,000

Have any of the above costs been paid or incurred as of the date of this Application?

No

If Yes, describe particulars:

Construction Cost Breakdown:

Total Cost of Construction

\$ 9,150,000

(sum of 2,3,4,5, and/or 7 in Question K, above)

Cost for materials

\$ 3,250,000

% sourced in Erie County

85%%

% sourced in State

95%% (including Erie County)

Gross amount of costs for goods and services that are subject to State and local sales and use tax- said amount to benefit from the Agency's sales and use tax exemption benefit

\$3,250,000

Estimated State and local Sales and Use Tax Benefit (product of 8.75% multiplied by the figure, above):

\$ 284,375

For proposed facility please include # of sq ft for each of the uses outlined below

| | | Cost | % of Total Cost |
|--------------------------|--------------------|--------------|-----------------|
| Manufacturing/Processing | square feet | \$ 0 | 0 |
| Warehouse | square feet | \$ 0 | 0 |
| Research & Development | square feet | \$ 0 | 0 |
| Commercial | square feet | \$ 0 | 0 |
| Retail | 16,000 square feet | \$ 1,430,000 | 22 |
| Office | square feet | \$ 0 | 0 |
| Specify Other | 40,000 square feet | \$ 5,070,000 | 78 |

If you are undertaking new construction or renovations, are you seeking LEED certification from the US Green Building Council?

No

If you answered yes to question above, what level of LEED certification do you anticipate receiving? (Check applicable box) <BLANK>

Provide estimate of additional construction cost as a result of LEED certification you are seeking

Will project result in significant utility infrastructure cost or uses

Yes

What is your project timetable (Provide dates)

Start date: acquisition of equipment or construction of facilities

4/1/2016

End date: Estimated completion date of project

2/1/2017

Project occupancy: estimated starting date of operations

3/1/2017

Have construction contracts been signed?

No

Have site plans been submitted to the appropriate planning department for approval?

Yes

Has the Project received site plan approval from the appropriate planning department?

No

Is project necessary to expand project employment?

Yes

Is project necessary to retain existing employment?

Yes

Employment Plan (Specific to the proposed project location):

| | Current # of jobs at proposed project location or to be relocated at project location | If project is to retain jobs, number of jobs to be retained | Total # of jobs 2 years after project completion | Net total new jobs |
|-----------|---|--|--|--------------------|
| Full time | 0 | 1 | 1 | 1 |
| Part time | 0 | 0 | 2 | 2 |
| Total | 0 | 1 | 3 | |

If you estimated new job growth over the next 2 years, please provide a short description of how those estimates were calculated (i.e. jobs per square foot, new contracts/increased revenues, etc.)

Employment at other locations in Erie County: (provide address and number of employees at each location):

| Address | 9332 Transit Road | | |
|-----------|-------------------|---|---|
| | Suite B | | |
| Full time | 3 | 0 | 0 |
| Part time | O | 0 | 0 |
| Total | 3 | 0 | 0 |

Will any of the facilities described above be closed or subject to reduced activity? No **Payroll Information** Annual Payroll at Proposed Project Site \$ 75,000 Estimated average annual salary of jobs to be retained \$0 Estimated average annual salary of jobs to be created \$ 35,000 Estimated salary range of jobs to be created \$ 30,000 **To** \$ 48,000 From Is the project reasonably necessary to prevent the project occupant from moving out of New York State? If yes, please explain and identify out-of-state locations investigated What competitive factors led you to inquire about sites outside of New York State? Have you contacted or been contacted by other Local, State and/or Federal Economic Development Agencies? No If yes, please indicate the Agency and nature of inquiry below Do you anticipate applying for any other assistance for this project? If yes, what type of assistance (Historic Tax Credits, 485(a), Grants, Utility Loans, Energy Assistance, Workforce Training)

Section III: Adaptive Reuse Projects

| Are you applying for tax incentives under the Adaptive Reuse Program? | No |
|---|----|
| What is the age of the structure (in years)? | 0 |
| Has the structure been vacant or underutilized for a minimum of 3 years? (Underutilized is defined as a minimum of 50% of the rentable square footage of the structure being utilized for a use for which the structure was not designed or intended) | No |
| If yes, number of years vacant? | 0 |
| Is the structure currently generating insignificant income? (Insignificant income is defined as income that is 50% or less than the market rate income average for that property class) | No |
| If yes, please provide dollar amount of income being generated, if any | \$ |
| Does the site have historical significance? | No |
| Are you applying for either State/Federal Historical Tax Credit Programs? | No |
| If yes, provide estimated value of tax credits | \$ |

Briefly summarize the financial obstacles to development that this project faces without Amherst IDA or other public assistance. Please provide the Amherst IDA with documentation to support the financial obstacles to development (you will be asked to provide cash flow projections documenting costs, expenses and revenues with and without IDA and other tax credits included indicating below average return on investment rates compared to regional industry averages)

Please see the attached response.

Briefly summarize the demonstrated support that you intend to receive from local government entities. Please provide ECIDA with documentation of this support in the form of signed letters from these entities

The Town of Amherst and Village of Williamsville are supportive of the project.

Please indicate other factors that you would like ECIDA to consider such as: structure or site presents significant public safety hazard and or environmental remediation costs, site or structure is located in a distressed census tract, structure presents significant costs associated with building code compliance, site has historical significance, site or structure is presently delinquent in property tax payments

Please see the attached response.

Section IV: Retail Determination

Will any portion of the project (including that portion of the costs to be financed from equity or other sources) consist of facilities or property that are or will be primarily used in making sales of goods or services to customers who personally visit the project site?

Yes

If yes, complete the Retail Questionnaire Supplement below.

What percentage of the cost of the project will be expended on such facilities or property primarily used in making sales of goods or services to customers who personally visit the project?

22 %

If the answer to this is **less than 33%** do not complete the remainder of the page and proceed to the next section (Section V: Inter-Municipal Move Determination).

If the answer to A is Yes <u>AND</u> the answer to Question B is greater than <u>33.33%</u>, indicate which of the following questions below apply to the project:

Will the project be operated by a not-for-profit corporation?

No

Is the project location or facility likely to attract a significant number of visitors from outside the economic development region (Erie, Niagara, Allegheny, Chautauqua and Cattaraugus counties) in which the project will be located?

No

If yes, please provide a third party market analysis or other documentation supporting your response.

Is the predominant purpose of the project to make available goods or services which would not, but for the project, be reasonably accessible to the residents of the municipality? Are services provided at the proposed project site needed because of a lack of reasonably accessible retail trade facilities offering such goods or services?

No

If yes, please provide a market analysis supporting your response.

Will the project preserve permanent, private sector jobs or increase the overall number of permanent private sector jobs in the State of New York?

Yes

If yes, explain

The project sponsor will be hiring additional staff to construct, manage and maintain the project. Additionally, it is anticipated that the retailers occupying the first floor of the mixed-use building will create new jobs.

Is the project located in a Highly Distressed Area?

No

Section V: Inter-Municipal Move Determination

The Agency is required by state law to make a determination that, if completion of a Project benefiting from Agency Financial Assistance results in the removal of an industrial or manufacturing plant of the project occupant from one area of the state to another area of the state or in the abandonment of one or more plants or facilities of the project occupant located within the state, Agency financial Assistance is required to prevent the project occupant from relocating out of the state, or is reasonably necessary to preserve the project occupant's competitive position in its respective industry.

Will the project result in the removal of an industrial or manufacturing plant of the Project occupant from one area of the state to another area of the state?

No

Will the project result in the abandonment of one or more plants or facilities of the Project occupant located within the state?

No

If Yes to either question, explain how, notwithstanding the aforementioned closing or activity reduction, the Agency's Financial Assistance is required to prevent the Project from relocating out of the State, or is reasonably necessary to preserve the Project occupant's competitive position in its respective industry:

Does this project involve relocation or consolidation of a project occupant from another municipality or abandonment of an existing facility?

Within New York State

No

Within Erie County

No

If Yes to either question, please, explain

Will the project result in a relocation of an existing business operation from the City of Buffalo?

No

If yes, please explain the factors which require the project occupant to relocate out of the City of Buffalo (For example, present site is not large enough, or owner will not renew leases etc.)

What are some of the key requirements the project occupant is looking for in a new site? (For example, minimum sq. ft., 12 foot ceilings, truck loading docs etc.)

If the project occupant is currently located in Erie County and will be moving to a different municipality within Erie County, has the project occupant attempted to find a suitable location within the municipality in which it is currently located?

No

What factors have lead the project occupant to consider remaining or locating in Erie County?

If the current facility is to be abandoned, what is going to happen to the current facility that project occupant is located in?

Please provide a list of properties considered, and the reason they were not adequate. (Some examples include: site not large enough, layout was not appropriate, did not have adequate utility service, etc.) Please include full address for locations.

Section VI: Facility Type - Single or Multi Tenant

Is this a Single Use Facility or a Multi-Tenant Facility?

Multi-Tenant Facility

For Single Use Facility

Occupant Name

Address

Contact Person

Phone

Fax

E-Mail

Federal ID #

SIC/NAICS Code

Multi-Tenant Facility

Please explain what market conditions support the construction of this multi-tenant facility

The project sponsor has recently completed two high quality mixed-use projects in Amherst and believes there is demand for similar projects. There is a limited supply of newly constructed apartments that have pedestrian access to the Village of Williamsville. Other newly constructed multi-family units in the Village have a high occupancy rate. In addition, there is a shortage of available retail space on Main Street and, of the space that is available, much of it is not suitable for bringing new retailers to Main Street. The developer has received interest from retailers and office users that seek to be in the Village.

Have any tenant leases been entered into for this project?

No

If yes, please fill out a tenant form in section VII, for each tenant.

Tenant Name

Current Address (city, state, zip)

of sq ft and % of total to be occupied at new projet site

SIC or NAICS-also briefly describe type of business, products services, % of sales in Erie Co.

Section VII: Environmental Questionnaire

General Background Information

Address of Premises

Name and Address of Owner

of Premises

Describe the general features of the Premises (include terrain, location of wetlands, coastlines, rivers, streams, lakes, etc.)

Describe the Premises (including the age and date of construction of any improvements) and each of the operations or processes carried out on or intended to be carried on at the Premises

Describe all known former uses of the Premises

Does any person, firm or corporation other than the owner occupy the Premises or any part of it?

<BLANK>

If yes, please identify them and describe their use of the property

Have there been any spills, releases or unpermitted discharges of petroleum, hazardous substances, chemicals or hazardous wastes at or near the Premises?

<BLANK>

If yes, describe and attach any incident reports and the results of any investigations

Has the Premises or any part of it ever been the subject of any enforcement action by any federal, state or local government entity, or does the preparer of this questionnaire have knowledge of: a) any current federal, state or local enforcement actions; b) any areas of non-compliance with any federal, state or local laws, ordinances, rules or regulations associated with operations over the past 12 months?

<BLANK>

If yes, please state the results of the enforcement action (consent order, penalties, no action, etc.) and describe the circumstances

Has there been any filing of a notice of citizen suit, or a civil complaint or other administrative or criminal procedure involving the Premises?

<BLANK>

If yes, describe in full detail

Solid And Hazardous Wastes And Hazardous Substances

Does any activity conducted or contemplated to be conducted at the premises generate, treat or dispose of any petroleum, petroleum-related products, solid and hazardous wastes or hazardous substances?

<BLANK>

If yes, provide the Premises' applicable EPA (or State) identification number

Have any federal, state or local permits been issued to the Premises for the use, generation and/or storage of solid and hazardous wastes?

<BLANK>

If yes, please provide copies of the permits.

Identify the transporter of any hazardous and/or solid wastes to or from the Premises

Identify the solid and hazardous waste disposal or treatment facilities which have received wastes from the Premises for the past two (2) years

Does or is it contemplated that there will occur at the Premises any accumulation or storage of any hazardous wastes on-site for disposal for longer than 90 days?

<BLANK>

If yes, please identify the substance, the quantity and describe how it is stored

Discharge Into Waterbodies

Briefly describe any current or contemplated industrial process discharges (including the approximate volume, source, type and number of discharge points). Please provide copies of all permits for such discharges

Identify all sources of discharges of water, including discharges of waste water, process water, contact or noncontact cooling water, and stormwater. Attach all permits relating to the same. Also identify any septic tanks on site

Is any waste discharged into or near surface water or groundwaters?

<BLANK>

If yes, please describe in detail the discharge including not only the receiving water's classification, but a description of the type and quantity of the waste

Air Pollution

Are there or is it contemplated that there will be any air emission sources that emit contaminants from the Premises? <BLANK>

If yes, describe each such source, including whether it is a stationary combustion installation, process source, exhaust or ventilation system, incinerator or other source

Are any of the air emission sources permitted?

<BLANK>

If yes, attach a copy of each permit.

Storage Tanks

List and describe all above and under ground storage tanks at the Premises used to store petroleum or gasoline products, or other chemicals or wastes, including the contents and capacity of each tank. Please also provide copies of any registrations/permits for the tanks

Have there been any leaks, spills, releases or other discharges (including loss of inventory) associated with any of these tanks? <BLANK>

If yes, please provide all details regarding the event, including the response taken, all analytical results or reports developed through investigation (whether internal or external), and the agencies which were involved

Polychlorinated Biphenyls ("PCB" or "PCBs") And Asbestos

Provide any records in your possession or known to you to exist concerning any on-site PCBs or PCB equipment, whether used or stored, and whether produced as a byproduct of the manufacturing process or otherwise.

Have there been any PCB spills, discharges or other accidents at the Premises?

<BLANK>

If yes, relate all the circumstances

Do the Premises have any asbestos containing materials?

<BLANK>

If yes, please identify the materials